Motivationally Intelligent Leadership

OPTIONAL TEXT: [Motivationally Intelligent Leadership: Emerging Research and Opportunities](https://www.igi-global.com/book/motivationally-intelligent-leadership/181457)

OVERVIEW: Motivationally Intelligent Leadership: Leaders must develop effective traits that will create positive partnerships and work ethic in business environments, highlighting pertinent topics such as engaged interaction, team communication, and work motivation.

Students will be able to:

1. Evaluate communication in the workplace.
2. Define ways that leaders and team members can collaborate to achieve shared understanding.
3. Examine the differences and challenges in face-to-face and digital communication.
4. Assess the importance of feedback in all interactions.
5. Understand and apply active listening techniques such as questioning, paraphrasing, and summarizing to exchange ideas.
6. Engage in style diversity to ensure an open and creative culture that is collaborative and ensure ongoing self-assessment to stop and examine how well the team is functioning and to determine what might interfere with effectiveness.

This plan is targeted to, but not limited to, 3 primary audiences:

1. Organizations seeking leadership training resources – small and medium-sized businesses.
2. Public administrators seeking training for their staffs and career development options.
3. Educational institutions seeking new textbooks for public administration and organizational development courses.